

PHILIPPGROUP

We provide strength and stability
in an ever-changing world.

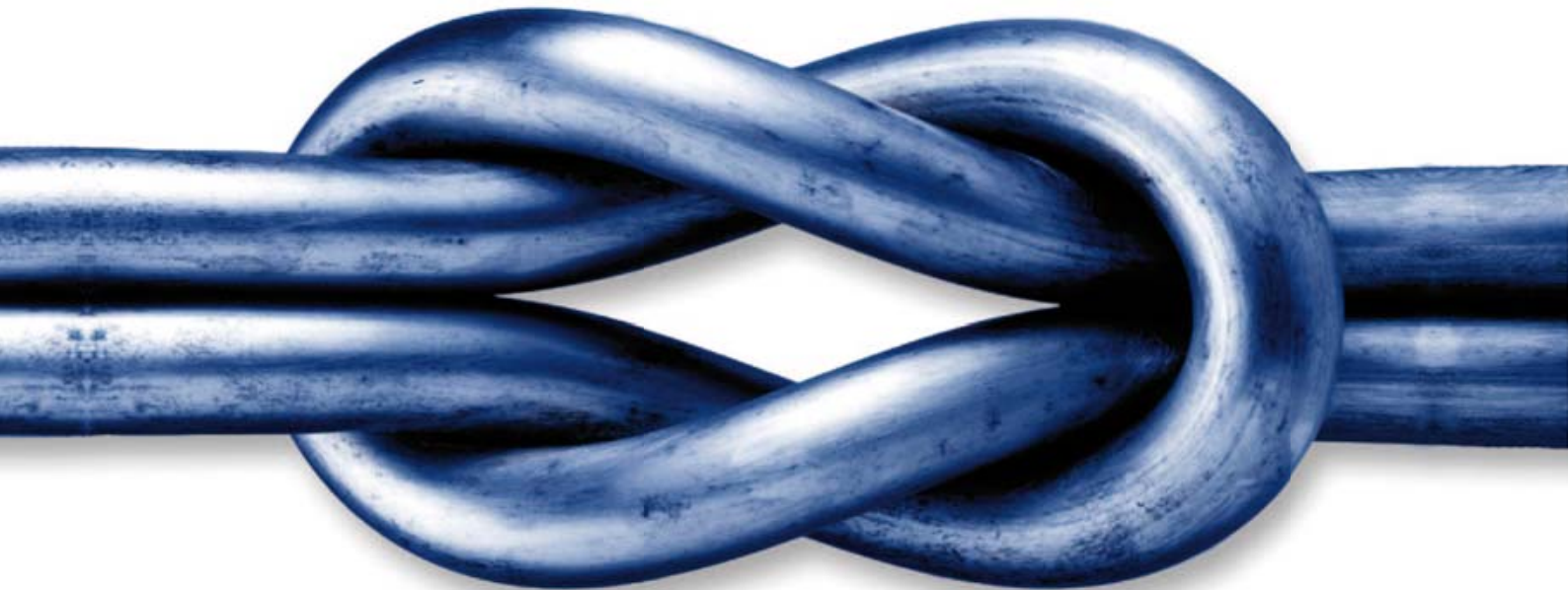


www.philipp-group.de

Sustainable
solutions

PHILIPP
GROUP

Strength and stability



Every day, all over the world, thousands of tonnes of components for industrial facilities are transported, assembled and put into operation.

Because the world never stops moving, it becomes all the more important to deliver reliably and on time.

For more than 40 years we have given strength and stability to industry.

Our experience, our expertise, our passion for innovation and our certified 'made in Germany' quality are underpinned by a commitment to working responsibly and sustainably and with a common sense of purpose for our region, our dedicated staff and our customers in Germany and around the world.

More than 40 years
of trust

PHILIPP
GROUP

We provide strength and stability in an ever-changing world.



Dear business partner,

The PHILIPP Group headquartered in Aschaffenburg, Germany, is family owned and one of the largest midsize companies in northern Bavaria and operates as an international production and trading company successfully.

With about 300 employees at four different locations and more than 30 strategic partners abroad we are one of the leading suppliers of transport and mounting systems for prefabricated buildings, hydraulics, pneumatics and power units as well as lashing/lifting equipment and wire rope technology. Numerous patents and industrial property rights reflect our innovative strength and technical know-how.

Our aims – ambitious, customer focused and feasible

Our main objective is to achieve the highest-possible customer satisfaction serving best service and well-engineered products. Individual challenges we meet with customized solutions.

Benefit from our competence.

Being dedicated to progress we combine keeping proven solutions and integrating successful grown structures into technological advance. We have managed this so far. Today our company shows stability in performance, customer services, high quality standards and personal commitment. TÜV certification in accordance to DIN EN ISO 9001:2008 documents these efforts.

We thank you for your interest and confidence.


Thorsten Philipp and his team





Nothing goes without the right people. After all, a family-run business like ours with about 300 employees can only work as a good team: Every single individual counts. Mutual trust and reliance have grown over years.

Our customers appreciate that: Only employees who identify with the corporate goals will also embrace customer needs. PHILIPP encourages an entrepreneurial attitude throughout all departments. In order to turn even our latest employees into experienced team-members fast, the PHILIPP Group consistently invests in the promotion of young talents.



The Human Factor



Training and professional development, however, are not only for newcomers. After all, technologies move on. And those who want to do their jobs successfully need to keep up in every respect.

A positive outlook also comes across when communicating with our customers. We keep hearing about how much our employees' good humour and hospitality are appreciated. And that is something we enjoy just as much as the frequent praise of their competence and customer-orientation. We'd like to take the opportunity to say thank you to our customers. And to our own people!



Our Service Makes the Difference



Entering our Aschaffenburg headquarters for the first time, a visitor may get the impression of a well-assorted ironmongery. We won't deny that this is also part of our business: In addition to our own range of products, we also do hydraulics and pneumatics equipment from our partner company Parker in our certified Parker Store.

A look behind the scenes, however, reveals the up-to-date service provider PHILIPP. One of our prime fields of business would indeed be quite inconceivable without on-site services: The development of individual transport and mounting systems for prefabricated units requires not only practical tests at the prefabrication factory, but also training of your staff and counselling with regard to assembly.

Long after the initial purchase, our customers can rely on long-term service by our field team. Some examples of our services are the "Hose Doctor", our mobile 24-hours hydraulics service, and our accident-prevention service to check and maintain your load bearing devices.





Rental and assembly services are further modules of our extensive range of services. You will, for example, save good money by renting one of our hydraulics workshop containers including a well-assorted stock of parts and products tailored to your requirements – a clear benefit especially in the case of tight schedules.

Last but not least, we offer coaching, training and seminars. After all, our products can only be useful to you if your employees know how to use them properly. “Hydraulics Basics” and “Load Securing in Compliance with VDI 2700” are but two of our well-attended workshops. For a complete list of our services please refer to our website at www.philipp-group.de. Or even easier: Just ask us!

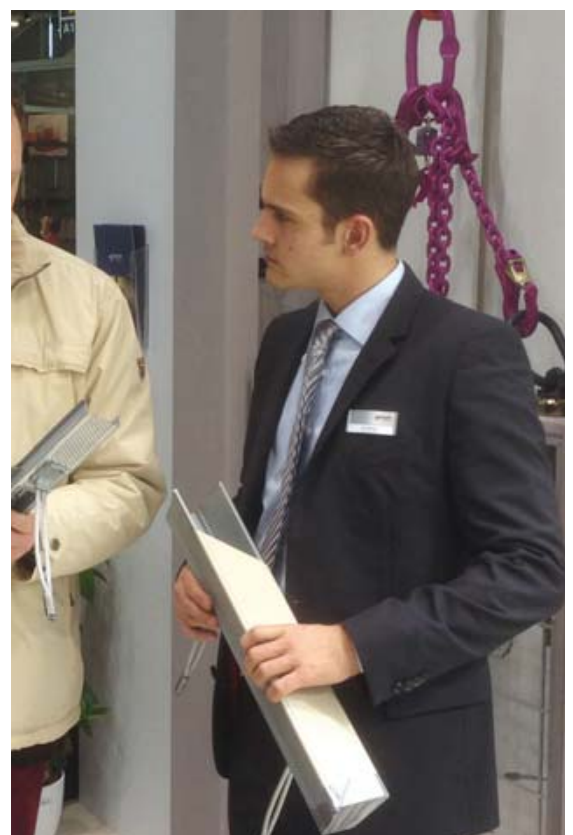




Our guideline for new developments: Finding the best possible user benefit and new fields of application.

The product engineering follows a specific plan according to the needs of the market – besides a continuous and systematic requirements analysis the close cooperation with our customers gives us the additional information about the readiness for the series production of a new development.

One of our distinctive strengths, much appreciated by customers, is capability to meet individual requirements with customized solutions. This includes customer specific installation proposals as well as technical documentations and on-site training – wherever our products are used.



Development and Innovation

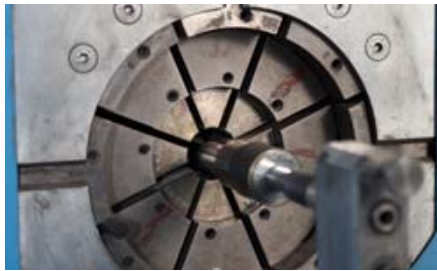


Due to our management certification in accordance with DIN EN ISO 9001:2008 quality testing is another task our specialists have to deal with continuously.

Mutual knowledge transfer has also significant importance for the PHILIPP Group. Therefore we are member of Fachverband Seile und Anschlagmittel e.V. (FSA, German Association for ropes and rigging equipment) as well as Fachvereinigung Deutscher Betonfertigteilbau e.V. (FDB, German Association for Precast Concrete Construction). Also we are an active participant in the European Engineered Construction Systems Association e.V. known as ECS. Our know-how does not just belong to us.



Professional Solutions for Heavy Tasks



Updating our current transport and mounting systems for prefabricated units as well as developing new and individual ideas, are the main targets for our technical department. Our customer's requirements lead us to customized system solutions for a quick and safe installation of massive precast concrete elements. We design in close contact with our customers in order to ensure our ideas meet their requirements. Then in our own production facilities we are able to realize these ideas immediately.

On-site-support is an essential part of our range of services. Our experts are open to visit your precast plant to train your staff regarding the correct use of PHILIPP products and optimizing your production processes.





Our continuous close cooperation with several test labs and institutes ensures that our components are safe, usable and approved:

Additional helpful innovations by PHILIPP:

- We provide free software solutions for the calculation of e.g. concrete sandwich panel anchors or our connection solutions. Useful tools to solve heavy tasks easily and individually.
- The PHILIPP animated films are the graphical illustration of using our transport and mounting systems correctly. They explain and train in an easily understandable way how to use our products and their advantages. Finally the visual presentations simplify a training of your new employees.



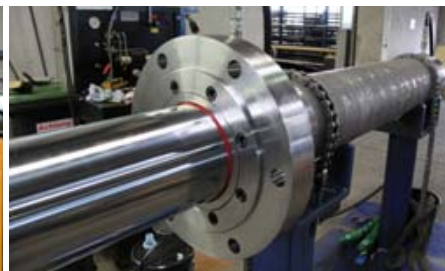


Our practically experienced experts offer end-to-end service from planning to assembly to maintenance and repair of your hydraulic and pneumatic installations.

As a certified Parker partner we sell this manufacturer's renowned top-quality products in our own Parker Store. Should shipment of urgently needed hydraulic components be required, our extensive stock of products will ensure short-term availability.

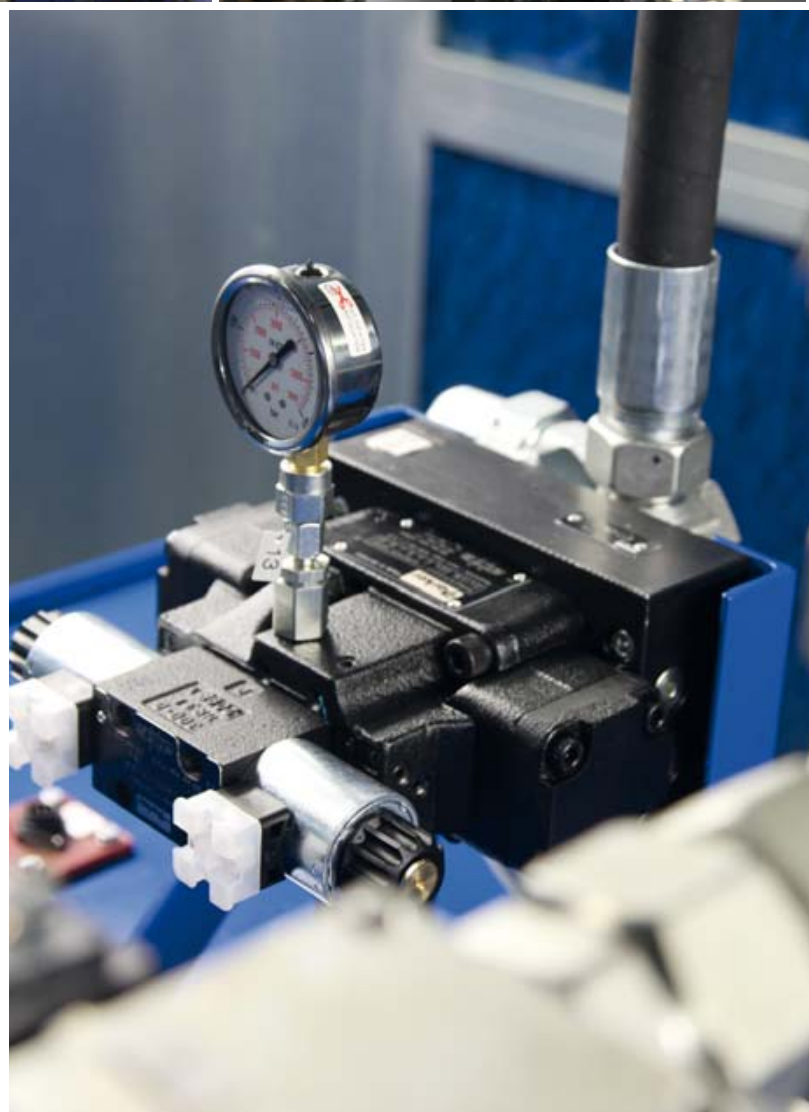


Let's Exert Some Pressure on Behalf of Your Processes



In order to enable fast assembly, repair or maintenance, we have installed our mobile "Hose Doctor" service for you, which will arrive shortly at your site to fix any damage, keeping down-time short for you – and that's 7 days a week, 24 hours a day!

Our extensive range of hydraulic and pneumatic components for a vast array of uses is marked by state-of-the-art, top-quality technology. PHILIPP specialises in developing individual solutions for you. Obviously we employ CAD and latest technologies to do that.



Carrying Loads Safely and Soundly



As a competent partner when it comes to load attachment, lifting and rigging technology, we offer a comprehensive product portfolio pertaining to the lifting and transport of your loads. It is distinguished by first-class quality products in conformity with the technical standards.

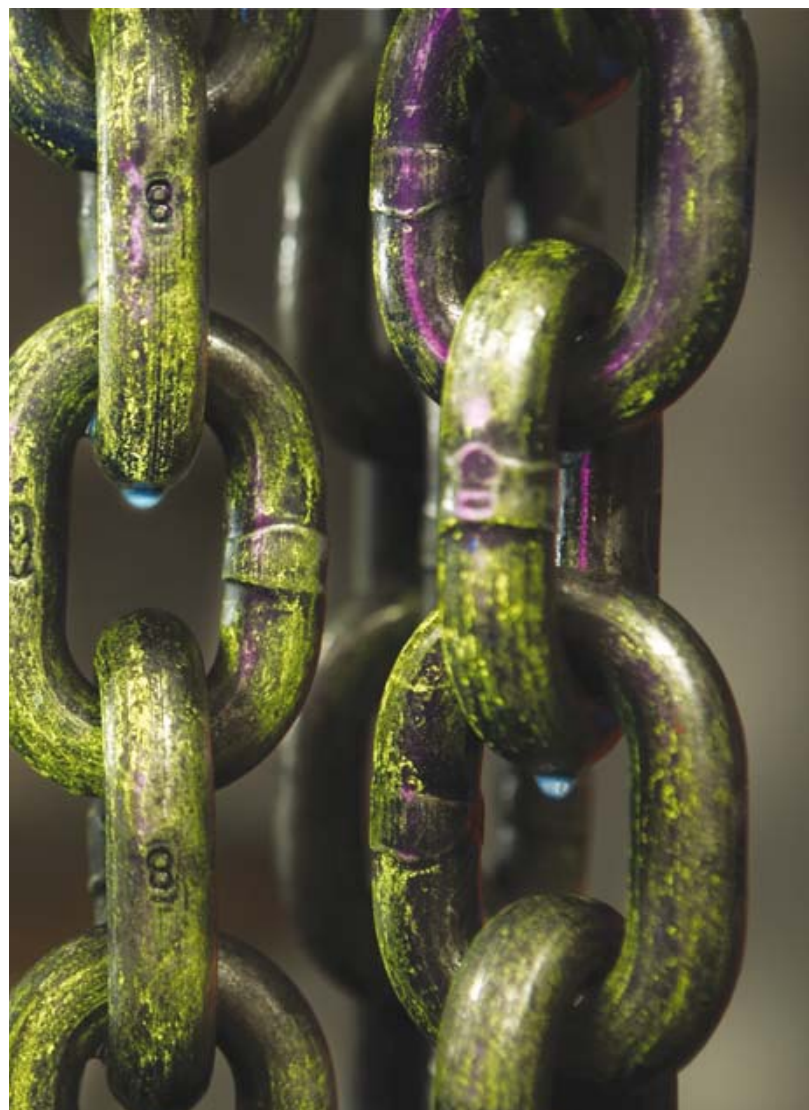
Of course, our offer would be incomplete without individual advice by our specially trained experts. But our care for your safety doesn't stop there. Within the framework of our service package, we can also take on the legally required regular inspections of your load bearing devices, either on-site or in our own facilities, and irrespective of the manufacturer.





Our service vehicles are carrying an integrated stock of spare parts and chain components, enabling fast repair in the case of necessity.

Do you know how? Let's tell you! In our seminars, we combine theoretical know-how with practical exercises. Talking of which – correct load securing for us is much more than a subject for just a one-day seminar. If requested, we will help you, in the course of a longer-term process, to implement proper tie-down practices throughout your entire work processes.





Even if immediate availability is required, rope systems first of all need to be safe. We can provide both – with an extensive range of ropes for numerous applications. We take greatest care in the selection of our products: The renowned brands in our portfolio give testimony of the fact that quality is given top priority.

Safe, durable, robust and economic, ropes from PHILIPP are in use almost everywhere: In sand-dredgers and goods lifts, in truck-mounted cranes and in forestry. Stainless steel rope systems open up new design opportunities in architecture – in guard-rail stringing as well as in designer lattices for wall-climbing plants.



Your safety is not Suspensible



Our sales and engineering teams regularly take up new challenges to optimally adjust special ropes to our customers' requirements. We have them specifically made in our own rope assembly so they precisely match your needs and intended applications. Of course our team will not only advise over the telephone but will be glad to give practical on-site support. After all, through personal counselling you can optimally benefit from material safety, dependability and durability.

The long-standing experience, flexibility and reliability of our mechanics contribute to fast and smooth installation. Short communication channels and close collaboration between our customers, technical department and sales force help us further to develop perfect problem solutions.





In Germany, the PHILIPP Group has subsidiaries in Aschaffenburg, Coswig/Anhalt, Neuss and Dardesheim. In order to operate closely in the markets, we are internationally represented through own offices as well as through numerous cooperation partners.

We also exhibit at national and international trade fairs as well as exhibitions and are looking forward to meeting you at one of these occasions in the near future!



Imprint

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Strength and stability PHILIPPGROUP

Our customers trust us to deliver. We do everything in our power to reward their faith and we start each day intending to do better than the last. We provide strength and stability in an ever-changing world.

Welcome to the PHILIPP Group.

Sustainable
solutions

PHILIPP
GROUP

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